



MSRP

MUTUAL FUND SAVINGS PROGRAM

*Helping to make the
Maryland Supplemental Retirement Plans
affordable and more productive for all State employees.*

The Board of Trustees for the Maryland Supplemental Retirement Plans, through successful negotiations, has developed an original and effective Mutual Fund Savings Program for their supplemental retirement plan participants. The program is designed to reimburse participants for part of the fund's annual operating expenses. This benefit of the Maryland Supplemental Retirement Plans is not typically offered by other retirement savings programs.

At the Board's direction, reimbursements—we call them **mutual fund savings**—are used to buy additional shares in the applicable funds on a regular basis. These shares are then distributed to participants' accounts on a quarterly basis. In calendar year 2011, the mutual funds in the MSRP plan refunded \$1.3 million back to participant accounts. Over \$26 million has been returned to MSRP participants since 1995, when the Mutual Fund Savings Program began. State participants can look for their reimbursements on their account statement under the heading "Mutual Fund Savings".

The Mutual Fund Savings Program is part of the continuous effort by the Board of Trustees to make the Maryland Supplemental Retirement Plans affordable and viable for all Maryland State Employees.



Maryland Teachers & State Employees Supplemental Retirement Plans

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FREQUENTLY ASKED QUESTIONS

Who pays reimbursements?

Reimbursements are paid by the sponsors and distributors of the mutual funds used in this and similar programs -- T. Rowe Price, Fidelity, etc.

Why do they pay them?

Reimbursements are paid when a person or investor, like Nationwide Retirement Solutions, performs administrative detail that would otherwise be done by the fund sponsor. This normally includes, at a minimum, preparation of a statement, distribution of a prospectus, and general service to the investor.

Who gets them?

Mutual funds do not pay reimbursements to individual investors. They do pay reimbursements (or similar allowances) to Trustees, brokers and plan administrators. Those persons then decide whether to keep the reimbursements or distribute them.

Who gets them in Maryland?

You do. The Board restricts its administrator from receiving reimbursements from any fund, so that the administrator will have no incentive to favor one fund over another. When the Board began its reimbursement program, it decided that the refunds should be passed through directly to investors in the particular fund that pays the reimbursement. The calculation and distribution is done for any quarter if there are reimbursements available for distribution. The precise amount shows up on your statement under the heading "***Mutual Fund Savings.***"

How much are they?

Reimbursements are a good example of how small percentages can add up to big dollars. Since 1995 over \$26 million has been collected from mutual funds and redistributed to participants. The precise amount varies from fund-to-fund; there is no standard reimbursement amount, and the precise refund is negotiated by the Board and the mutual fund. A typical reimbursement will run between 10 and 20 basis points a year (0.1-0.2%). For example, if you have \$50,000 in a mutual fund that pays a 10 basis point rebate, your savings would be \$50 a year. Not all funds pay reimbursements; if you want to know the most current reimbursement for a particular fund, please refer to the chart on the back of this publication.

How do reimbursements affect investment decisions?

Reimbursements are best viewed as part of your investment return/investment expense ratio. A participant in the MSRP gets an investment return, and pays his/her share of expenses necessary to earn that return. Reimbursements reduce those expenses. For some funds, reimbursements pay most of the administration expense for NRS and the Board; other options (ex.: American Funds, Vanguard Funds, Investment Contract Pool) do not pay reimbursements but have very low expense ratios. Standard financial planning advice looks at both elements—expected return and investment expense—in choosing one investment option over another. This is particularly true if you are estimating total expenses, or comparing expenses inside the plan to expenses for a different retirement option, such as an IRA account.



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MSRP Mutual Fund Savings & Expense Ratios

Operating Expenses as a Percentage of Average Net Assets (From Prospectus)

These are reduced by Mutual Fund Savings/Reimbursements to Participants (arranged by MSRP Board of Trustees)

Target Date Retirement Funds

| Mutual Fund Name | Ticker Symbol | Prospectus Date | Expense Ratio* | Mutual Fund Savings Agreement |
|-------------------------------------|---------------|-----------------|----------------|-------------------------------|
| T.Rowe Price Retirement Income Fund | TRRIX | 10/01/2011 | 0.56% | 0.15% |
| T.Rowe Price 2005 Retirement Fund | TRRFX | | 0.58% | |
| T.Rowe Price 2010 Retirement Fund | TRRAX | | 0.61% | |
| T.Rowe Price 2015 Retirement Fund | TRRGX | | 0.65% | |
| T.Rowe Price 2020 Retirement Fund | TRRBX | | 0.69% | |
| T.Rowe Price 2025 Retirement Fund | TRRHX | | 0.72% | |
| T.Rowe Price 2030 Retirement Fund | TRRCX | | 0.74% | |
| T.Rowe Price 2035 Retirement Fund | TRRJX | | 0.76% | |
| T.Rowe Price 2040 Retirement Fund | TRRDX | | 0.76% | |
| T.Rowe Price 2045 Retirement Fund | TRRKX | | 0.76% | |
| T.Rowe Price 2050 Retirement Fund | TRRMX | | 0.76% | |
| T.Rowe Price 2055 Retirement Fund | TRRNX | | 0.76% | |

Traditional Spectrum of Investment Options

| Mutual Fund Name | Ticker Symbol | Prospectus Date | Expense Ratio* | Mutual Fund Savings Agreement |
|---|---------------|-----------------|----------------|-------------------------------|
| Fidelity Puritan Fund | FPURX | 10/29/2011 | 0.60% | 0.25% |
| American Century Equity Growth Fund – Inst'l Shares | AMEIX | 10/31/2011 | 0.49% | 0.05% |
| Parnassus Equity Income Fund – Inst'l Shares | PRILX | 05/01/2011 | 0.75% | 0.10% |
| Vanguard Institutional Index Fund – Inst'l Plus | VIIIX | 06/01/2011 | 0.02% | none |
| Growth Fund of America – Class R6 | RGAGX | 11/01/2011 | 0.33% | none |
| Goldman Sachs Large Cap Value Fund – Inst'l Class | GSLIX | 12/29/2011 | 0.77% | 0.15% |
| Vanguard Value Index Fund – Inst'l Shares | VIVIX | 04/29/2011 | 0.08% | none |
| Vanguard MidCap Index Fund – Inst'l Plus Shares | VMCPX | 04/29/2011 | 0.06% | none |
| Morgan Stanley Inst'l MidCap Growth Portfolio – Class I | MPEGX | 01/31/2011 | 0.69% | none |
| T. Rowe Price Mid-Cap Value Fund | TRMCX | 05/01/2011 | 0.81% | 0.15% |
| Vanguard Small-Cap Growth Index Fund – Inst'l Shares | VSGIX | 04/29/2011 | 0.08% | none |
| T. Rowe Price Small Cap Stock Fund | OTCFX | 05/01/2011 | 0.92% | 0.15% |
| Vanguard Small-Cap Value Index Fund – Inst'l Shares | VSIIX | 04/29/2011 | 0.19% | none |
| EuroPacific Growth Fund – Class R6 | RERGX | 06/01/2011 | 0.50% | none |
| Vanguard Total International Stock Index Fd – Inst'l Shares | VTSNX | 02/27/2012 | 0.13% | none |
| Bond | | | | |
| PIMCO Total Return Fund – Institutional Class | PTTRX | 07/31/2011 | 0.46% | none |
| Vanguard Total Bond Market Index Fund – Inst'l Shares | VBTIX | 09/27/2011 | 0.07% | none |
| Money Market [403(b) only] | | | | |
| Vanguard Prime Money Market Fund - Inst'l Class | VMRXX | 12/27/2011 | 0.09% | none |

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* Reported fund returns are net of these expenses, including investment advisory, shareholder servicing, custodial, accounting, legal, auditing, prospectus and shareholder reports, registration, proxy and annual meeting directors; and where applicable, 12(b)1 fees.